

# JA BizTown® Pre-/Post-Test

## Student Information

1. What are the first three letters of your **last** name?
2. When were you born?
- Month**                      **Day**                      **Year**
3. What grade are you in? (Please check only one.)     4th     5th     6th     7th     Other: \_\_\_\_\_
4. NOT including this session, how many times have you participated in JA? (Please check only one.)  
 This is my first time     1     2     3     4     5 or more
5. Are you completing the pre- or post-test?  
 Pre-Test     Post-Test

## Knowledge Questions (Please circle the correct answer.)

1. Which of the following best describes a community?  
a. A system of spending, saving, and investing  
b. A place where people live, work, trade and share  
c. A democracy with free enterprise  
d. A democracy with free enterprise and philanthropy
2. Which of the following best describes a citizenship right for the individual?  
a. Margaret had to finish her homework before she went to bed.  
b. Kimi volunteered to clean up the roadside by her school.  
c. Carlos gave an unpopular speech about peer pressure.  
d. Rahul spent an extra 15 minutes cleaning his work area.
3. Jin sold 30 hot dogs for \$1 each, and she had expenses of \$24. What is Jin's profit?  
a. \$30  
b. \$24  
c. \$6  
d. Zero; she didn't earn a profit.
4. Taxes are:  
a. Required payments to the government.  
b. Payments for private goods and services  
c. Payments for philanthropy  
d. Payments for business operations
5. An institution developed to increase the well-being of others is called a:  
a. Market  
b. Resource  
c. Capital improvement  
d. Nonprofit organization

6. Jackson received a \$25 gift certificate. He went to a department store and saw a book, a shirt, and a game that he wanted. Each sold for \$25. Jackson liked the book the best, then the game, and then the shirt. He chose the book. What is his opportunity cost?
  - a. The book
  - b. The game
  - c. The shirt
  - d. The game and the shirt
  
7. Gina writes checks for the things she buys. Last week, her bank called her because a check bounced on her account. What does that mean?
  - a. She was supposed to get cash instead of writing a check.
  - b. She wrote the check for an incorrect amount.
  - c. She wrote the check with a date of a previous month.
  - d. She didn't have enough money in her checking account.
  
8. The person who hires one or more people, usually for a salary, is called the:
  - a. Employee
  - b. Entrepreneur
  - c. Employer
  - d. CFO
  
9. Which of the following is an example of an entrepreneur?
  - a. Someone who designs and successfully markets a listening device
  - b. Someone who sells more hamburgers than anyone else
  - c. Someone who pays off his or her bank loans
  - d. Someone who works in all four career types

**Instructions:** Please rate your level of agreement to each statement below.

		Strongly Disagree	Disagree	Neither Agree nor Disagree	Agree	Strongly Agree
10.	I have set goals for my future.	1	2	3	4	5
11.	I feel in control over how my future will turn out.	1	2	3	4	5
12.	I feel good about myself.	1	2	3	4	5
13.	Doing well at school is important to me.	1	2	3	4	5
14.	I expect to graduate from high school.	1	2	3	4	5
15.	I expect to go to college.	1	2	3	4	5

## Post-Test Only

**Instructions:** Please rate your level of agreement to each statement below.

		Strongly Disagree	Disagree	Neither Agree nor Disagree	Agree	Strongly Agree
16.	The things I learned in JA will be important later in the future.	1	2	3	4	5
17.	The things I learned in JA will help me get a good job.	1	2	3	4	5
18.	The things I learned in JA will help me be successful in life.	1	2	3	4	5
19.	I feel like my opinions are respected by my peers in JA.	1	2	3	4	5
20.	My JA volunteer makes me feel important.	1	2	3	4	5

21.	JA made school more interesting to me.	1	2	3	4	5
22.	The things I learn in JA will help me do better in school.	1	2	3	4	5
23.	I look forward to going to school more on the days JA takes place.	1	2	3	4	5
24.	My involvement in JA has helped me stay out of trouble in-school. (For example, this could include: skipping class, bullying, cheating, etc.).	1	2	3	4	5
25.	My involvement in JA has helped me stay out of trouble out-of-school.	1	2	3	4	5
26.	Junior Achievement connected what I learned in the classroom with real life.	1	2	3	4	5
27.	Junior Achievement taught me how to manage my money.	1	2	3	4	5
28.	Junior Achievement was fun.	1	2	3	4	5
29.	Junior Achievement made me realize the importance of staying in school.	1	2	3	4	5

30. Would you recommend this program to a friend?  Yes  No

31. List two things you learned from the program that you think are important:

a.

b.