



# JA More than Money<sup>®</sup>

## Student Information

1. What are the first three letters of your **last** name?

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2. When were you born?

Month			Day			Year			

3. Are you a boy or a girl?

**Boy**      **Girl**

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4. What grade are you in? (**Please check one only.**)

2<sup>nd</sup>    3<sup>rd</sup>    4<sup>th</sup>    5<sup>th</sup>    Other \_\_\_\_\_

5. **NOT** including this program, how many times have you participated in Junior Achievement?

This is my first time    1    2    3    4    5 or more

6. What is the name of your school: \_\_\_\_\_

7. Are you completing the pre- or post-test?

Pre-Test       Post-Test

## Knowledge Questions (Please circle the correct answer.)

1. What is an entrepreneur?

- a. Someone who starts a business
- b. A business employee
- c. A government employee
- d. A volunteer

2. I put \$10 in the bank and a month later, I have \$15. I received the extra \$5 from the bank because I let them use my money. This is called:

- a. Start-up costs
- b. Estimate
- c. Interest
- d. Expenses



Junior Achievement<sup>®</sup>

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3. The process of finding out what people in your community need, where and when they need it, and how much they are willing to pay for it is called:
- Survey
  - Business Plan
  - Focus Group
  - Market research
4. An organized outline showing a description of a proposed business is called a(n):
- Market research
  - Business plan
  - Start-up costs
  - Expenses
5. What is the BEST example of money management?
- Earning \$5 and spending \$10
  - Giving away all your money
  - Earning \$5, spending \$2, saving \$2, and giving away \$1
  - Earning \$5, spending \$4, and giving away \$1
6. If you spend \$15 to start a candy store (\$5 for candies, \$5 for jars to put the candies in, and \$5 for a box to put your money in) these costs are your:
- Start-up costs
  - Interest
  - Profit
  - Business plan

**Are these sentences true for you?**

Please check the box under the answer that applies to you.	Yes	No	Sometimes
7. When I get money I usually end up spending all of it.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8. I save money in case I really need it.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9. If I do well in school I will have a better job.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10. Getting a good job is mostly about luck.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
11. Other people will decide what I will be when I grow up.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
12. I like school a lot.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

## Post-Test Only

Please let us know what you thought of the *JA More than Money* program. Your answers are confidential, so please be honest. Thank you!

13. How would you rate the JA program in which you participated?
- a. It was great!
  - b. It was good.
  - c. I didn't like it much.
  - d. I hated it.
14. Would you like to take another JA program like this someday?
- a. Yes
  - b. No
  - c. Don't know / Not sure
15. Since taking the program, I am (choose all that apply)
- a. Saving more money
  - b. Looking for ways to earn money
  - c. Thinking of having my own business
  - d. Asking questions about the things I buy
  - e. All of the above
  - f. None of the above
  - g. I don't know
16. Have you had any other classes at your school on money or business (**not** JA classes)?
- a. Yes
  - b. No
17. What did you think of the volunteer who taught your class?
- a. He/she was really great
  - b. He/she was good
  - c. He/she was pretty bad
  - d. He/she was terrible
18. Was the volunteer someone you admired or could look up to?
- a. Yes
  - b. No
  - c. Unsure

Please check the box under the answer that applies to you.	Yes	No	Don't Know
19. Junior Achievement made school more interesting.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
20. Junior Achievement showed me jobs I can do in the future.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
21. What I learned in Junior Achievement has nothing to do with real life.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
22. Junior Achievement helped me prepare for the future.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
23. Junior Achievement taught me how to manage my money.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
24. Junior Achievement made me realize that staying in school is important.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

