



JA Our Region[®]

Student Information

1. What are the first three letters of your **last** name?

| | | |
|--|--|--|
| | | |
|--|--|--|

2. When were you born?

| | | | | | | | | | |
|-------|--|--|-----|--|--|------|--|--|--|
| | | | | | | | | | |
| Month | | | Day | | | Year | | | |

3. What grade are you in? (Please check only one.) 3rd 4th 5th Other: _____

4. NOT including this session, how many times have you participated in JA before? (Please check only one.) This is my first time. 1 2 3 4 or more

5. Are you completing the pre- or post-test?

- Pre-Test
 Post-Test

Knowledge Questions (Please circle the correct answer.)

1. All of the following are resources used by entrepreneurs except one. Which one is **NOT** a resource used by entrepreneurs?

- a. Natural Resources
- b. Human Resources
- c. Capital Resources
- d. Chance Resources

2. Match each term to the correct definition.

- | | |
|-------------------|--|
| ____ Entrepreneur | a. Money earned from sales. |
| ____ Expenses | b. A person who uses resources to start a business. |
| ____ Revenue | c. A geographic area united by a similar characteristic. |
| ____ Region | d. Money spent to buy resources. |

3. Which of the following is **NOT** a key task of an entrepreneur?

- a. Pay expenses
- b. Advertise
- c. Track expenses
- d. Decrease profits



4. _____ is the chance of loss or failure when making a business decision.
- Reward
 - Profit
 - Risk
 - Loss
5. All of the following are part of the supply chain except one. Which one is **NOT** part of the supply chain?
- Collecting resources.
 - Manufacturing the product.
 - Recycling the product if the customer breaks it.
 - Making the product available to the buyer
6. Which of the sentences below is **NOT** true?
- Entrepreneurs must manage their money.
 - Entrepreneurs do not have common traits.
 - Entrepreneurs use resources to offer products and services to customers.
 - Entrepreneurs must solve business problems.

Post-Test Only Questions – Please complete the questions above and these questions for the post-test.

| Are these sentences true for you? | | | | |
|---|--|--------------------------|--------------------------|--------------------------|
| Please check the box under the answer that applies to you. | | Yes | No | I don't know |
| 7. | Junior Achievement made school more interesting. | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 8. | Junior Achievement made me aware of career options. | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 9. | Junior Achievement was fun. | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 10. | Junior Achievement connected what I learned in the classroom with real life. | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 11. | Junior Achievement helped me prepare for the future. | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 12. | Junior Achievement taught me how to manage my money. | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 13. | Junior Achievement made me realize the importance of staying in school. | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

14. Would you recommend this program to a friend? Yes No

15. List two things you learned from the program that you think are important:

a.

b.