Dear Friends

It is my pleasure to submit to you the 2010 Junior Achievement Annual Report. The annual report will provide to you a financial status of our organization and will have a special focus on our students and our volunteers. The relationship between the two is what sets Junior Achievement apart from many other organizations and is the key to our proven impact and ability to transform the lives of young people.

The JA volunteer brings the world of work into the classroom and makes a difference in the lives of every student they teach by sharing their work and educational histories, which in turn affects a student’s point of view and perspective. They begin to be more curious and to feel invested in their own educations and career paths. To the over 1,150 volunteers who went into a classroom last year to deliver a JA program – thank you!

While as a nation we continue to struggle with a challenging economy, we are grateful for the commitment of our partners that continue to support Junior Achievement and its mission to inspire and prepare young people to succeed in a global economy. This year we had our own challenges at Junior Achievement as our local territory grew to include towns and cities in Central Massachusetts as well as the entire state of New Hampshire. I’m proud that the staff and volunteers met the needs of local educators as nearly 43,000 Junior Achievement students in our expanded region had the benefit of learning about financial literacy, work readiness and entrepreneurship this year – and those lessons learned will produce positive results for years to come.

As I finish my term as the Chairman of the JA Board of Directors, I remain optimistic about the future and know that the commitment of each member of our Board of Directors and our Advisory Council is strong and steadfast. It is through their dedication, and the support from local corporations and foundations, as well as the talented volunteers who teach our programs that will map out the future success of this organization.

When we commit our time and support to young people, we all benefit! I’d like you to know that I am grateful for the team in place at JA, our supporters and our volunteers, thank you.

As always, let their success be your inspiration.

Sincerely,

Michael G. Olivieri

Michael G. Olivieri
Chairman, Junior Achievement
Special Events

JUNIOR ACHIEVEMENT GOLF CLASSIC
Chip Barnes, retired UPS, JA Board Member and Chairman JAGC Committee (center) congratulates the Enterprise Holdings team, led by JA Board Member Steve Bradway (left).

STOCK MARKET CHALLENGE
Presented by Robert Half International, the Stock Market Challenge remains a student favorite! Hudson High School took first place and is pictured here with David C. Eustis, President, JA.

BOSTON BUSINESS HALL OF FAME
All enjoyed as JA students took top honors alongside our 2010 Inductees to the Boston Business Hall of Fame. Individual inductees included Baillie Aaron, Founder of Entrepreneurship 101, Ruth Bramson CEO of the Girl Scouts of Eastern Massachusetts, and 2010 corporate inductees recognized were PTC, REZ-1, Robert Half International and Wilmer Hale.

BOWL-A-THON
State Street Corporation sponsored the 2009-2010 Bowl-a-thon Season and employees from over 15 local companies really did “Strike It Big” for kids! At right, KPMG employees had a “ball” bowling for JA Students!
MISSION STATEMENT
To inspire and prepare young people to succeed in a global economy.

PURPOSE STATEMENT
Junior Achievement educates young people to value free enterprise, business, and economics in order to improve the quality of their lives.

HOW DO WE ACCOMPLISH THIS?
At JA, we bring the workplace into the classroom. Hands-on, interactive lessons taught by local business volunteers create an experience for students that:

- Provide them with an understanding of economic and financial literacy concepts
- Strengthen creative problem-solving and life skills
- Motivate them to stay in school
- Provide them with encouragement and resources to pursue higher education and careers in business

ABOUT JUNIOR ACHIEVEMENT
Junior Achievement is the world’s largest in- and after-school practical business education program. JA has a proven long-term impact on youth giving them a stake in the free-enterprise system to create a better workforce for tomorrow. This past year, 1150 business volunteers used JA developed curriculum to educate 43,000 K-12 students in Eastern and Central Massachusetts and in the state of New Hampshire, with a focus on reaching disadvantaged youth. The student cost is covered by donors and friends, making the program free for students, schools and organizations to participate. To learn more and to get involved visit: www.janewengland.org.
ELEMEN TARY
Kindergarten - Ourselves® uses compelling stories read aloud by the volunteer, along with hands-on activities, to demonstrate helping, working, earning, and saving.

Grade 1 - Our Families® emphasizes the roles people play in the local economy and engages students with activities about needs, wants, jobs, tools and skills, and interdependence.

Grade 2 - Our Community® explores the interdependent roles of workers in a community, the work they perform, and how communities work.

Grade 3 - Our City® studies careers, the skills people need to work in specific careers, and how businesses contribute to a city.

Grade 4 - Our Region® introduces the relationship between the natural, human, and capital resources found in different regions and explores regional businesses that produce goods and services for consumers.

Grade 5 - Our Nation® provides practical information about businesses’ need for individuals who can meet the demands of the job market, including high-growth, high-demand jobs. Introduces the concept of globalization of business as it relates to production materials and the need for students to be entrepreneurial in their thinking to meet the requirements of high-growth, high-demand careers worldwide.

MIDDLE SCHOOL
JA Global Marketplace™ provides practical information about the key aspects of the global economy, what makes world trade work, and how trade affects students’ daily lives. Includes take home CD.

JA Economics for Success™ explores personal finance and students’ education and career options based on their skills, interests, and values. Includes take home CD.

JA America Works™ focuses on the impact of business and entrepreneurship on the development of the United States during the 19th century.

JA It’s My Business™ teaches students in grades 6, 7, and 8 entrepreneurship skills through innovative activities that focus on filling a need, knowing your customer and product, and being creative and innovative.
**School Programs**

**HIGH SCHOOL**

**JA TITAN™** provides students the opportunity to run a virtual company using this web-based program, making decisions on price, production, marketing, capital investment and R&D.

**JA Success Skills™** develops students’ interpersonal effectiveness by identifying their personal skills and matching them with careers in which they have an interest.

**JA Careers with a Purpose** introduces students to the importance of seeking careers that help them realize their life potential and noble purpose.

**JA Business Ethics** fosters ethical decision-making in students as they prepare to enter the workforce and global marketplace.

**JA Company™** teaches students how to create and run their own business with the help of volunteers from the business community. The program requires 12 weeks of instruction, with weekly sessions 90-120 minutes in length.

**JA Presents The NEFE High School Financial Planning Program** includes five JA volunteer-led “wrap-around” lessons that build upon elements introduced in the NEFE High School Financial Planning Program which is taught by the teacher.

**JA Banks in Action™** explores the principles of the banking industry. Students learn to be smart consumers, focus on basics of banking, play a computer simulated deposit and loan rate game, address assets and liabilities, and investments.

**JA Economics™** gives students the chance to examine the U.S. economic system, explore business operations, study the emerging global economy, and acquire knowledge and skills necessary to function as competent citizens, workers, and consumers.

**AFTER AND OUT OF SCHOOL**

**JA It’s My Business™** teaches students in grades 6, 7, and 8 entrepreneurship skills through innovative activities that focus on filling a need, knowing your customer and product, being creative and innovative, and believing in yourself.

**JA Job Shadow** is an academically motivating education activity dedicated to giving middle and high school students an up-close look at the world of work.

**JA More Than Money™** teaches students in grades 3, 4 and 5 about earning, spending, sharing, and saving money, and businesses they can start or jobs they can perform to earn money.

**JA Company™** teaches students how to create and run their own business with the help of volunteers from the business community. The program requires 12 weeks of instruction, with weekly sessions 90-120 minutes in length.

**JA Academy** provides high school students connections to higher learning and the world of work while forming and managing their own student companies. All programs are held at campus sites at area colleges and universities.
## Statement of Financial Position

**June 30, 2010**

### ASSETS

**Current Assets**
- Cash: $108,585
- Pledge Receivable, net: $87,706
- Pre-paid Expenses: $8,343
- Inventory: $2,829
- Security Deposits: $5,927
- Total Current Assets: $213,390

**Investments**: $480,538

**Property and Equipment, net**: $19,896

**Total Assets**: $713,824

### LIABILITIES AND NET ASSETS

**Current Liabilities**
- Accounts Payable & Accrued Expenses: $57,532
- Refundable Advances: $64,625
- Deferred Rent: $2,240
- Total Current Liabilities: $124,397

**Net Assets**
- Unrestricted: $35,277
- Temporarily Restricted: $86,650
- Permanently Restricted: $467,500
- Total Net Assets: $589,427

**Total Liabilities and Net Assets**: $713,824
Statement of Activities
For the Year Ended June 30, 2010

REVIES AND OTHER SUPPORT
Contributions $710,732
Special Event Revenue $646,529
Less: Cost of Direct Benefit to Donors 246,876
Net Revenue From Special Events 399,653
Total Revenues $1,110,385

OTHER SUPPORT
Interest 8,616
Unrealized Gains on Endowment 9,377
Other Support 14,880
Total Revenue and Other Support $1,143,258

PROGRAM AND SUPPORTING SERVICES
EXPENSES
Program Expenses $990,555

SUPPORTING SERVICES
Administrative $128,905
Fundraising $210,874
Total Supporting Services $339,779
Total Program and Supporting Services $1,330,334

Change in Net Assets $(187,076)

Net Assets, Beginning of Year $776,503
Net Assets, End of Year $589,427
Percentage of Gross Revenue 09-10

- Corporate: 29%
- Special Events: 47%
- Foundation: 12%
- Individual: 9%
- Other: 3%
Special Event Revenue 09-10

Percentage of Gross Revenue 09-10
42,699 Students
Volunteerism
Junior Achievement of Northern New England was founded in 1945. Locally, JA’s strategic direction is led by a volunteer Advisory Council and Board of Directors. The Board and Council are comprised of business, education and civic leaders. JANNE appreciates the dedication of the following individuals who donate their time, energy, and resources to serving on our Board and Council.

* denotes Advisory Council member | ** denotes both a Board Member and Advisory Council member
+ denotes alumni of the organization and participated in JA as a youth

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**BOARD OF DIRECTORS - Officers**

* **Mr. Michael G. Olivier** - Chairman
  Chief Revenue Officer, American City Business Journals

* Ms. Mary Lee Halpin - Vice Chairman
  Senior Vice President, Enterprise
  Bank New England

* Mr. James Boyer - Treasurer
  Partner, KPMG LLP

* Mr. David Powers
  Partner, Goodwin Procter

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**BOARD OF DIRECTORS AND ADVISORY COUNCIL - Members**

* **Mr. George Albrecht**
  President, Woburn Foreign Motors

* Ms. Ann Anderson
  Senior Vice President, Chief Human Resources Officer
  Blue Cross Blue Shield of MA

* Mr. William Bacigalupo
  Managing Partner, Deloitte & Touche

* Ms. Ruth Bramson
  Chief Executive Officer, Girl Scouts of E Massachusetts

Mr. Gregory Badger
Managing Director Sports Finance, Bank of America Merrill Lynch

Mr. Chip Barnes
Vice President & Chief Operating Officer, UPS - East New England District

Ms. Donna Barry
Vice President, Citibank, N.A.

Mr. Bob Boudreau
CEO, The Winter, Wyman Companies

Mr. Steve Bradway
Vice President/General Manager, Enterprise Holdings

* Mr. John Buckley
  Director, DiMarz Fresh

Mr. Brendan Callahan
Executive Vice President, National Director, Jones Lang LaSalle

Mr. Edward A. Casale
VP Verizon Services Operations, Network Field Operations - Northeast, Verizon

Mr. Charles J. Clark
Vice President for Asset Development, YouthBuild USA

Mr. Brian Collins
President, The Collins Group

Mr. Paul Cozza
President, CSL International

*Mr. Kevin P. Cronin
Managing Director, Head of Corporate Banking, Bank of America Merrill Lynch

Mr. John DaCosta
Partner, Wellington Management Co.

*Mr. Richard DeAgazio
Principal, Ionsides Associates LLC

Mr. John Doyle
Vice President and Comptroller, Corporate Finance, Liberty Mutual Group

Mr. Stephen A. DeSalvo
Retired, State Street Corporation

Mr. Philip DesAutels
Academic Evangelist, Microsoft Corporation

Mr. William N. Driscoll
President, Robert Half International, Inc.

Mr. David C. Eustis
President, Junior Achievement

Mr. Daniel T. Geraci
Chairman & CEO, Club Americas Luxury Indoor Golf Clubs

*Mr. Marvin E. Gilmore
President & CEO, Community Development Corporation of Boston, Inc.

Mr. Richard E. Gotham
Chief Operating Officer, President, Boston Celtics

Mr. Joseph M. Grimaldi
President and CEO, Mullen

*Mr. John P. Hamill
Board of Directors, Sovereign Bank and Santander Holdings, USA, Inc

Mr. Lloyd Hamm, Jr.
Chief Administrative Officer & CIO, Eastern Bank

Mr. William Herp
Founder & CEO, Linear Airlines

*Mr. Benjamin Howe
Chief Executive Officer, America’s Growth Capital

*Mr. R. Bruce Journey
Chief Executive Officer, DataXu, Inc.

*Mr. Michael C. Jorgensen
General Manager, The Westin Copley Place Hotel

Mr. Daniel L. Kabat
Partner, PricewaterhouseCoopers LLP

*Mr. Ian J. Karmeli
Founding Partner/CEO, One to One interactive

*Mr. Jeremi Karnell
Founding Partner/President, One to One Interactive

Mr. Paul Kraft
National Diversity Partner, Deloitte & Touch, LLP

Ms. Nancy Larkin
Vice President, Comcast SportsNet

* Mr. Scott Levy
Managing Partner, Grant Thornton, LLP

Ms. Marci Jo Lerner, CTP
Vice President & Assistant Treasurer, Staples

Mr. Ethan K. Liebermann
Associate, TA Associates

Mr. Keith Linnart
Vice President, State Street Finance Global Markets

*Mr. Arthur D. Little
The Little Family Foundation

*Mr. Ted Maclean
General Manager, Northeast District Microsoft Corporation

*Mr. Frank Mahoney
Managing Partner, Ernst & Young LLP

Mr. Kenneth V. Mcgrain
Senior Vice President, HSBC Bank USA

*Ms. Carol McMullen
President, Eastern Wealth Management

Mr. Christopher McIntosh
Publisher, Boston Business Journal

Ms. Michelle A. Massicotte
Associate, Nixon Peabody, LLP

Mr. Patrick K. Murphy
Vice President, Commercial Banking Group Middlesex Savings Bank

Mr. Paul J. Nasser
CFO and COO, Intercontinental Real Estate Corp.

Ms. Emily Neill
Vice President-Sales, Constellation

Mr. Michael Nolan
Vice President, Finance Analytical Group, Thermo Fisher Scientific

Mr. Russell D. Norris
Partner, Accenture

Mr. John (Jack) O’Connor
Head of Institutional, US Pioneer Investments

Ms. Elaine Pierce
Principal, Pierce Financial Advisors

*Mr. Nathan E. Pusey
Marketplace Manager, Citibank, N.A.

*Mr. Michael F. Quinlan
Partner, PricewaterhouseCoopers, LLP

Mr. Mark E. Reilly
Vice President of Government Relations and Communications, Comcast

Mr. Richard Renwick
Retired, AGFA

* Mr. William Schawbel
Chief Executive Officer, The Schawbel Corporation

Mr. Shaun P. Stimpson
Associate Vice President, Morgan Stanley Smith Barney

Mr. Mark Stover
EVP Corporate Development and Strategic Alliances, Monster Worldwide, Inc.

Mr. Mark J. Sullivan
Vice President, The Markley Group

Mr. Andrew Viglione
Partner, Assurance and Advisory Business Services, Ernst & Young LLP

Mr. David A. Weber
Director, Corporate Relations, Office of External Relations, MIT Sloan School of Management

*Mr. David Woodman
President, Moody Street Pictures
INDIVIDUAL GIVING

Leadership Circle $5000-9,999
- Stephen Sullivan
- James Boyer
- Steve Bradway
- Kevin Burke
- Michael and Jennifer Quinlan

Chairman’s Circle $3,000-4,999
- MaryLee Halpin
- Andrew Vrigian
- Edward Casale
- Robert Boudreau
- Dan Kabat
- Paul Kraft
- Chip Barnes
- John Doyle
- William Barrack

Investors $1,500-2,999
- Annette Leckie
- Emily Neill
- Stephen DeSalvo
- Paul Fehrenbach
- Michael Greene
- Lloyd Hamm
- Carol McMullen
- Kenneth McGraime
- Nathan Pusey

Century $1,000-$1,499
- William Driscoll
- Gary Hodlin
- Matthew Coyle
- Rachel Therrien
- George Albrecht
- Michelle Chappuis
- Kevin Cronin
- Mark David
- William Herp
- Nancy Larkin
- Scott Levy
- Keith Linhart
- Russell Norris
- John O’Connor
- Mark Reilly
- Barbara Rush
- Michael Smith

Friends of JA $500-$999
- Brian Geraghty
- Ann Anderson
- Peter Stankiewicz
- David Weber
- Stephen Brodsky
- Carol Gillen
- Joseph Grimaldi
- R. Bruce Journey
- Christopher McIntosh
- Michael Provenzano

Partners $250-$499
- Joe Burkett
- Richard Renwick
- Dana Griffin
- Jamie Audette
- Benjamin Heller
- Brendan Smyth
- Amanda Mannett
- Steven Wassersug
- Paul Leonard
- Ruth Bramson
- Thomas Brennecke
- F. Goham Brigham
- Brendan Callahan
- Brian Connolly
- Sherie Heywood
- David Ostiguy

Contributors $100-$259
- Alison Barker
- Sajid Usman
- Barrie Ferraro
- Meghan Nettleton
- Kenneth Ferretti
- Emilie Gullans
- Keith Gurtler
- Juan Morales
- Michael Lamphier
- Kelly Lockberg
- Kenneth MacNulty
- Abigail Morris
- Brian Smallman
- Brandon Dickason
- W. Patrick Nugent
- Troy Coady
- Thomas Kershaw
- Lauren McConaghy
- Samantha Bendetson
- Gary Arena
- Cadman Corbett
- Anthony Coskren
- Brian Garrity
- Kenneth Goldman
- John Kirk
- James Koury
- Macri Lerner
- Ethan Liebermann
- Anne McBride
- Daniel McDuffie
- Richard Moore
- Brian Morrissey
- Richard Pond
- Kevin Smith
- Bryan Sparkes
- Patrick Stone
- Felipe Venegas
- Douglas Woodard

IN-KIND GIVING

Platinum Club - Over $25,000
- Accenture

Gold Club - $5000-24,999
- Standard Register
- Boston Business Journal
- Standard Register
- Westin Copley Place

Silver Club - $500-2,500
- Boston Celtics
- Liberty Mutual Group
- Bank of America Merrill Lynch
- Brendan W. Callahan
- Goodwin Procter
- Svedka Vodka (M.S. Walker)
- Boston Red Sox
- United Liquors Ltd
- The Liberty Hotel

Bronze Club - $50-499
- Hyatt Regency Cambridge
- Hyatt Harborside
- The Westin Boston Waterfront
- Hilton Boston Logan Airport
- Marriott Hotels
- Huntington Theatre Company
- Isabella Stewart Gardner Museum
- Medieval Manor Theatre-Restaurant
- Massachusetts Bay Lines, Inc.
- Middleton Golf Course
- Boston Duck Tours
- Institute of Contemporary Art/Boston
- The Fireplace
- RedBones
- Showcase Cinemas Randolph
- John F. Kennedy Presidential Library & Museum
- DeCordova Museum
- Improv Asylum
- Sports Museum
- National Amusements, Inc.
- Showcase Cinema De Lux
- Jordan’s Furniture
- Dedham Community Theater
CORPORATE AND FOUNDATION GIVING

Platinum $50,000+
- United Way of Massachusetts Bay, Inc.
- State Street Corporation
- Liberty Mutual Group
- UPS

Gold $25,000-$49,999
- KPMG LLP
- PricewaterhouseCoopers LLP
- Deloitte & Touche LLP
- Horace A. Moses Foundation
- Bank of America
- Verizon
- Blue Cross Blue Shield of Massachusetts
- Robert Half International
- Sam’s Club
- Staples
- Liberty Mutual Group

Silver $10,000-$24,999
- Accenture
- Citibank, N.A.
- The Ludcke Foundation
- General Electric Foundation
- Boston Business Journal
- Ernst & Young LLP
- Kronos Inc
- The Winter, Wyman Companies
- ING
- Eastern Bank Charitable Foundation
- Bain Capital
- LPL Financial
- TD Bank
- Yawkey Foundation II
- Harold Brooks Foundation

Bronze $5,000-$9,999
- CSL International
- Jones Lang LaSalle
- Pioneer Investments
- Enterprise Holdings
- Deluxe Corporation
- HSBC Bank USA, National Association
- PTC (Parametric Technology)
- Bingham McCutchen LLP
- Fidelity Investments
- Guy Carpenter & Company
- Matson, Driscoll, & Damico
- MKM Partners
- PepsiCo.
- The Little Family Foundation
- Comcast
- Dunkin’ Brands Inc
- The Little Family Foundation
- Thermo Fisher Scientific
- Boston Mutual Life Insurance
- TJX Companies, Inc.

Citizen Leader $2,500-$4,999
- Best Buy - Landmark Center
- Citizens Bank
- Aon Risk Services, Inc.
- Adelaide Breed Bayrd Foundation
- General Mills Foundation
- Mullen
- REZ-1
- General Reinsurance Corporation
- Sovereign Bank and Santander Holdings, USA, Inc.
- Citigroup Global Markets Inc.
- Sonesta International Hotels Corporation
- AT&T Mobility

Partner $1,000-$2,499
- Rent-A-Center
- AAA Southern New England
- Charles G. Pringle Foundation
- Manpower Global Headquarters
- JA Worldwide
- Boston Private Bank & Trust Company
- America’s Growth Capital
- Bunker Hill Community College
- Constellation NewEnergy
- FD
- Greater Boston Chamber of Commerce
- IBM
- mimio, a Newell Rubbermaid company
- Stop & Shop Supermarket Co.
- The Cross Country Group
- The Westin Copley Place
- Hollingsworth & Vose Co.
- BAE Systems
- One to One interactive
- Bose Corporation
- Gorton’s Seafoods
- Pernod Ricard USA
- Quincy Mutual Fire Insurance Company
- Danversbank
- IC Federal Credit Union

Investor $500-$999
- Brockway-Smith Company
- Entrepreneur’s Organization
- Rocket Gang
- The Ritz-Carlton Hotel, Boston Common

Supporter $100-$499
- Rockland Trust (Independent Bank Corp.)
- Grant Thornton LLP
- Karas and Karas Glass Co., Inc.
- Mt. Washington Savings Bank
- WCVB CH-5
- 126 Self Storage, Inc.
- Concord Foods Inc.
- Financial Executives International Boston Chapter
- American Express Foundation
- Shetland Properties of Salem
- Boston Celtics
- Morgan Stanley
- Consigli Construction Co.
- AIG
- Alliance Bernstein
- Delta Electronics Mfg. Corp.
- East Boston Savings Bank
- H.T. Berry Co., Inc.
- Hingham Mutual Fire
- J.F. Price Co. Sand, Stone, Loam & Mulch
- Putnam Investments
- Stanhope Garage, Inc.
- Sullco, Inc.
- The Baupost Group, L.L.C.
**New Hampshire In-School Programs**

<table>
<thead>
<tr>
<th>Town</th>
<th>School</th>
</tr>
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<tbody>
<tr>
<td>Amherst</td>
<td>Wilkins Elementary School</td>
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<tr>
<td>Belmont</td>
<td>Belmont Elementary School</td>
</tr>
<tr>
<td>Bow</td>
<td>Bow Elementary School</td>
</tr>
<tr>
<td>Bradford</td>
<td>Oxbow High School</td>
</tr>
<tr>
<td>Brookline</td>
<td>Richard Maghakian School</td>
</tr>
<tr>
<td>Claremont</td>
<td>Bluff Elementary School</td>
</tr>
<tr>
<td>Concord</td>
<td>Rumford Elementary School</td>
</tr>
<tr>
<td>Derry</td>
<td>Pinkerton Academy</td>
</tr>
<tr>
<td>Dover</td>
<td>Seymour Osman Community Center</td>
</tr>
<tr>
<td>Durham</td>
<td>Oyster River High School</td>
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<tr>
<td>Epsom</td>
<td>Epsom Central Elementary School</td>
</tr>
<tr>
<td>Hampstead</td>
<td>Hampstead Central School</td>
</tr>
<tr>
<td>Hampton</td>
<td>Sacred Heart Elementary School</td>
</tr>
<tr>
<td>Hartland</td>
<td>Hartland Elementary School</td>
</tr>
<tr>
<td>Hopkinton</td>
<td>Maple Street Elementary</td>
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<tr>
<td>Hudson</td>
<td>Avine High School</td>
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<tr>
<td>Keene</td>
<td>Benjamin Franklin School</td>
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<tr>
<td>Kingston</td>
<td>Sanborn Regional High School</td>
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<tr>
<td>Lebanon</td>
<td>Hanover Street Elementary School</td>
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<tr>
<td>Loudon</td>
<td>Loudon Elementary School</td>
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<tr>
<td>Lyme</td>
<td>Lyme Elementary School</td>
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<tr>
<td>Meredith</td>
<td>Inter-Lakes Elementary School</td>
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<tr>
<td>Merrimack</td>
<td>Merrimack High School</td>
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<tr>
<td>Nashua</td>
<td>Nashua North High School</td>
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<tr>
<td>Newport</td>
<td>Unity Elementary School</td>
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<tr>
<td>Penacook</td>
<td>Penacook Elementary School</td>
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<tr>
<td>Salisbury</td>
<td>Salisbury Elementary School</td>
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<tr>
<td>South Royalton</td>
<td>South Royalton School</td>
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<tr>
<td>Tunbridge</td>
<td>Tunbridge Central Elementary</td>
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<tr>
<td>West Fairlee</td>
<td>Westshire Elementary School</td>
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<tr>
<td>West Lebanon</td>
<td>Mt. Lebanon Elementary School</td>
</tr>
<tr>
<td>White River</td>
<td>Hartford Memorial Middle School</td>
</tr>
<tr>
<td>Junction</td>
<td>Golden Brook Elementary School</td>
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</tbody>
</table>

**Out of School Partners**

<table>
<thead>
<tr>
<th>Town</th>
<th>Partner</th>
</tr>
</thead>
<tbody>
<tr>
<td>Babson Park</td>
<td>Babson College</td>
</tr>
<tr>
<td>Boston</td>
<td>Boston Center for Youth and Families</td>
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<tr>
<td>Cambridge</td>
<td>Cambridge Summer Entrepreneurship Program</td>
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<tr>
<td>Charlestown</td>
<td>Charlestown Boys and Girls Club</td>
</tr>
<tr>
<td>Chelsea</td>
<td>Boys &amp; Girls Club - Jordan Chelsea Clubhouse</td>
</tr>
<tr>
<td>Chestnut Hill</td>
<td>Boston College</td>
</tr>
<tr>
<td>Dorchester</td>
<td>Bird Street Community Center</td>
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<tr>
<td>Dorchester</td>
<td>Boys &amp; Girls Club of Dorchester</td>
</tr>
<tr>
<td>Dudley</td>
<td>Crossroads for Kids</td>
</tr>
<tr>
<td>East Boston</td>
<td>YMCA @ the Guild Elementary School</td>
</tr>
<tr>
<td>East Bridgewater</td>
<td>Old Colony YMCA Camp Satucket</td>
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<tr>
<td>Fitchburg</td>
<td>Fitchburg Alternative High School</td>
</tr>
<tr>
<td>Ipswich</td>
<td>Ipswich Family YMCA</td>
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<tr>
<td>Lowell</td>
<td>Summer Academic Work and Learning Program</td>
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<tr>
<td>Lynn</td>
<td>Girls Incorporated of Lynn</td>
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<tr>
<td>Marblehead</td>
<td>Lynch/Van Otterloo YMCA</td>
</tr>
<tr>
<td>Middleboro</td>
<td>Girl Scout Council of Southeastern MA</td>
</tr>
<tr>
<td>Nantucket</td>
<td>Nantucket Boys and Girls Club</td>
</tr>
<tr>
<td>North Andover</td>
<td>Girl Scouts of Eastern Massachusetts - FaB Program</td>
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Upper Valley Business Education Partnership
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Our Team

ANNUAL REPORT STAFF

Dave Eustis, President
Barbara Foley, Director of Development
Andrea Farwell, Senior Marketing Manager
Mary Fitzgerald, Development and Event Coordinator
Julianne Shore, Senior Accountant

Junior Achievement enthusiastically acknowledges the following individuals for their contributions to the design and production of the 2010 Annual Report:

Lena Spiegel, Standard Register
Corina Gilbert, Corina Design

THE JUNIOR ACHIEVEMENT TEAM – FISCAL YEAR 09/10

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Susan Saraiva, Development Manager
Julianne Shore, Senior Accountant

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781-373-1170 | www.janewengland.org

Your name, organization and school are very important to us. We have carefully reviewed the names listed in this report, but in a listing of such length, errors may still occur. If you name has been omitted or incorrectly listed, please accept our apologies and bring the error to our attention so that we can update our records.